

# Successful Business Leader Checklist

## The 23 things you need to be doing to be a successful leader.

Thank you for downloading the checklist.

For most of my adult life, I've been a leader.

At the age of 21, I was leading nursing teams on the ward I was in charge of. Later in my changing career, I was put in charge of delivering software projects on time and to cost. I've run my own software consultancy successfully for over 20 years.

In all those years as well as being a leader in my own right, I've worked with many other leaders in both large corporates and small businesses and learnt from their mistakes as well as being able to build on their strengths.

Overall, I've found before you can be an effective leader you have to be a self-leader. This checklist is a culmination of my experience of what makes a great and successful business leader.

Your Business Intelligence	You	Successful Business Leader
Do you have a strong vision for your business?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Are you clear on what success looks like for your business?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Do you spend the equivalent of at least 30mins a day working on your business and not just in it?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Have you got a Business Wheel that you review regularly?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Do you enjoy working in and on your business?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Are you confident in what you offer your clients?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
You realise it's your business and it should be designed to work for you.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
You have a clear focus of what needs to be done and when.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Do you know what sprints are and how to apply them to your business?	<input type="checkbox"/>	<input checked="" type="checkbox"/>

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## Your Emotional Intelligence

You

Successful Business Leader

A strong sense of curiosity, particularly about other people



You're empathetic with others.



You understand your own core values and act accordingly.



You're great at listening to your colleagues and clients and really understand their needs.



You understand why you procrastinate and how to break through it.



You have a humble confidence in what you do.



## Your Awareness Intelligence

You

Successful Business Leader

You know that you have your own unique reality, just like everyone else.



With a calm focussed mind, you can see more opportunity around you.



You know that no matter what life and business throws at you, you're going to be OK.



You know how to get in creative flow within your business.



You spend a lot of your time in the Present Moment making you more productive.



You know how your psychology works and how that affects your performance.



You take stress and pressure in your stride because you understand how the mind works.



You know how to access and also trust your gut feeling when making decisions.



**YOUR TOTAL SCORE :**

**/ 23**

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## What Do Your Results Mean?

Firstly, let me thank you and congratulate you for scoring yourself out of 23 on the checklist. This will highlight the areas where your strengths are and highlight any potential weaknesses to work on.

**Your Score : 0 to 8** - Uh-Oh! Please contact me now. I really think you need a free hour of my time.

**Your Score : 9 to 17** - Amazing work but you could be achieving even more. I'm happy to give you a free hour of my time to talk about longer-term strategies.

**Your Score : 18 to 23** - It sounds like you're smashing it. Perhaps I could learn from you, can we swap notes on a call?

## I'd Love To Hear Your Feedback.

I'd love to hear your feedback. If you send me a screenshot of your checklist and your score, I'll send you a piece of free advice back.

You can WhatsApp me: +447792913004 or just type this in your browser to message me on Whatsapp directly <https://wa.me/447792913004>

Or email me: [mike@mgperformancecoaching.com](mailto:mike@mgperformancecoaching.com)